

## Business Offer

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# Bulgarian producer of LED lamps and LED lighting is looking for distributors and partners for joint production activities

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## Summary

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*Bulgarian company is specialized in production of electronic products, LED (light-emitting diode) lamps and LED lighting. The company offers complete solutions and has its own production base for manufacturing of electronic products and printed circuit boards. The company is looking for distributors and partners with good market positions for joint production of electronic devices. The company also has free capacity to work as a subcontractor.*

<b>Creation Date</b>	19 April 2017
<b>Last Update</b>	14 June 2017
<b>Expiration Date</b>	14 June 2018
<b>Reference</b>	BOBG20170419001

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## Details

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### Description

Company from North-western Bulgaria is specialized in production of electronic products, LED (light-emitting diode) lamps and LED lighting. The company can offer production of completed devices and modules - design, CAD / CAM processes, test series, commercialization, installation, soldering and testing, final assembly and packing. The workshop for production of printed circuit boards offers technological possibility for production of test suites and real production series. In the workshop for assembly of printed circuit boards a lead-free soldering technology is used, so that the manufactured products are 100% compliant with the EU requirements for electronic production. The company has two lines for assembling of end products, including departments for assembling, testing and packaging of the products. The galvanizing workshop is equipped with two automatic lines for galvanization of details allowing coppering, nickel-plating, tin-plating, silver-plating and gilding. The finished products are fully compatible with the global trends towards energy efficient appliances and environment protection. The company is interested to find distributors for its products on the foreign markets. The company prefers to have partners with good market positions and experience. The company is interested to cooperate with foreign partners with expertise for joint production of electronic devices. The company has free capacity and would like to act as subcontractor of interested partners abroad.

### Advantages and Innovations

- Production of completed products - from planning to implementation, production and packaging of electronic products.
- Production process implemented in accordance with all EU requirements for electronic production and environment protection.
- Development of products according to partner's specification

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- European quality for affordable price
- Flexibility in terms of delivery times;
- Experience in the field of production and development of electronic and LED products

## Technical Specification or Expertise Sought

Long lasting relationship, based on high quality products and strict delivery terms

## Stage of Development

Already on the market

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## Keywords

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### Market

03001                      Electronic Components  
03004                      Electronics Related Equipment

### NACE

C.27.4                      Manufacture of electric lighting equipment

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**Open for EOI :**    **Yes**

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## Client

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### Type and Size of Organisation Behind the Profile

Industry SME 11-49

### Year Established

2013

### Turnover

1 - 10M

### Already Engaged in Trans-National Cooperation

Yes

### Languages Spoken

English

### Client Country

Bulgaria

## Partner Sought

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### Type and Role of Partner Sought

Field of activities: Manufacturing, Trade (Buying/Selling)

Type of partner: Company or Industry

Role of partner sought: The company is looking for distributors abroad who will offer the company products on the foreign markets. The company is also interested to find experienced partners with good market positions and expertise for joint production of electronic devices

### Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

### Type of Partnership Considered

Distribution services agreement

Subcontracting

Reciprocal production

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## Attachments

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7.jpg



3.jpg



6.jpg



2.jpg



4.jpg



1.jpg



5.jpg





8.jpg

