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Spanish manufacturer of traditional ice cream cones is looking for partners abroad under commercial agency and/or distribution services agreement.


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Summary

Profile type

Business Offer

POD reference

BOES20220411001

Network partner country

Spain

Profile status

Published

Type of partnership

Commercial agreement

Profile owner

 Blanca GOMEZ QUEVEDO

Term of validity

11 Apr 2022 - 10 Apr 2023

General information



Enterprise Europe Network



Luca Battigaglia



Spanish manufacturer of traditional ice cream cones is looking for partners abroad under commercial agency ans/or distribution services agreement.

Short summary

The company, manufacturer of traditional ice cream cones, with a wide range of other excellent products including wafer rolls, fans, wafer sticks and pastry shells is looking for new markets abroad, and they are interested in finding potential partners under commercial agency agreement and/or distributors.

In addition to its product range, the company also sells and distributes accesories and equipment for the ice cream industry.

Full description

Since 1958, the company has dedicated its efforts and expertise to the creation of top quality products for the ice cream industry. The company's traditional cones are renowned nationwide and abroad for their quality and the painstaking care i their creation.

From one generation to the next, the company has remained faithful to the values of humility, attention to detail and professionalism in all areas of its business.

Today, it is recognized as the maker of products of the highest quality, offering impeccable personalized service to its clients.

The company is a pioneer in the manufacture of traditional ice cream cones, with a wide range of other excellent products including wafer rolls, fans, wafer sticks and pastry shells.

In addition to its product range, the company also sells and distributes accessories and equipment for the ice cream industry.

The company uses only the finest ingredients, ensuring consistent high quality and natural flavour.

From the beginning, the company has been dedicated to offering quality in all its products. Thanks to this dedication, it is one of the leading and most respected producers of ice cream cones and wafers in the ice cream industry worldwide. The company has adapted to the demands of the modern marketplace and is equipped with the latest food safety and traceability systems.

Advantages and innovation

- Unique and beautiful shape (ideal to differentiate from market competitors).
- Premium quality ingredients that give special flavour, crispiness and strength.
- A baking system than makes a stronger cone, ideal for transportation and manipulation.
- Outstanding taste that everyone loves and perfectly combines with the ice cream.
- A crispy waffle that melts softly with ice cream, for an extraordinary experience.
- Perfect packaging to ensure fresh and unbroken cones.
- 18 months self life. The longest in the market.
- High resistance to humidity (always fresh and crispy cones in the box).
- 0% damage in the delivery, avoiding issues such as return polices and waste of time.
- Vegan cones. No GMO ingredientes, no palm oil, no milk, no eggs.
- Artisanal hand made cones (refs. 170, 270 and 290).
- Worldwide safe and fast delivery (shipping to more than 30 countries on all continents).

Technical Specification or Expertise Sought

Stage of development

Already on the market

IPR status

No IPR applied

Sustainable Development Goals

Not relevant



Partner sought



Expected role of the partner

The company would like to set up a solid and stable legal business agreement with a reliable independent sales agent or distributor to extend their market ratio all around the world.

Type of Partnership

Commercial agreement

Type and size of the partner

Other

SME 11-49

SME 50 - 249

Dissemination



Market keywords - (up to 5)

07003002 - Health food

Technology keywords - (up to 5)

Targeted countries

All countries

Media



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