

Profile View

Details

Title:	Spanish company that produces Mediterranean fresh fruits and vegetables as well as organic and not from concentrate juices looks for commercial and manufacturing partnerships
POD Reference:	BOES20201127002
Summary:	Spanish company, established in 2014, that manufactures concentrate and not from concentrate (NFC) juices in bulk or packaged, also purees, essential oils, pulp and Mediterranean fresh citrus, fruits and frozen vegetables (organic or not) is looking for trade partners to access new markets, such as distribution services or commercial agents all over the EU. The company offers also fresh/frozen fruits and vegetables to big supermarket chains and to agrifood companies for manufacturing agreements.
Description:	<p>Spanish company that produces fresh fruit and vegetables, juices (not from concentrate and concentrate), and a range of different agrifood products made from fresh fruits, berries and citrics: concentrates, pulp cells, essential oils and purees is looking for trade partners to enter new markets, through commercial agency or distribution services partnership. It's also seeking contacts with supermarket chains for fresh/frozen citrus fruit and vegetables (organic and conventional) and with agrifood industries to supply products as raw material.</p> <p>Range of products:</p> <ul style="list-style-type: none">- Juices: lemon, orange, vegetables, red fruits, summer fruits.- Frozen vegetables such as broccoli, peppers, onion, tomato, etc.- Fresh fruit: peaches, apricots, lemons, tangerines.- Berry products (purée, concentrates and frozen) strawberries, raspberries, blackberries and blueberries. With 3 different product lines: mainstream babyfood and organic, red fruits puree.

Advantages and Innovations:

Company leader in the market for more than 10 years, mainly in the not from concentrate juices production.

Product safety and comprehensive supply chain control from field to factory and to customer are absolute guarantees. Including analysis of heavy metals.

The company is certified under internationally recognized standards ISO9001:2008, ISO 22000; specific certificates for products according to local legislation and religious requirements (Halal, Kosher, BRC); Systematic food hygiene (GMP) and the risk assessment of potential food safety hazards (HACCP).

Stage of Development:

Already on the market

IPR status::

Trade Marks

Attachments

Purees and concentrates

Keywords

Market Keywords: 07003002 Health food

NACE Keywords: C.10.3.2 Manufacture of fruit and vegetable juice

C.10.3.9 Other processing and preserving of fruit and vegetables

Partner Sought

Type and Role of Partner Sought:	<ul style="list-style-type: none"> - Manufacturing agreements: Juices in drums and tanks are suitable for companies interested in buying big quantities to sale with own label, and for those manufacturing energy drinks or pharmaceutical products, as raw material. - Commercial agency and/or distribution services: for juices (NFC or conventional), concentrates, purees, etc. and range of fresh citrus, fruit and frozen vegetables (organic or not). - Suitable partners for fresh fruit and vegetables are also big supermarket chains.
Type and Size of Partner Sought:	<ul style="list-style-type: none"> >500 >500 MNE 251-500 SME <10 SME 11-50 SME 51-250
Type of Partnership Considered:	<ul style="list-style-type: none"> Commercial agency agreement Distribution services agreement Manufacturing agreement

Client

Type and Size of Client:	Industry SME 11-49
Year Established:	2014
Turnover (euro):	1 - 10M
Already Engaged in Trans-National Cooperation:	Yes
Certification Standards:	<ul style="list-style-type: none"> ecoaudit ISO 22000 ISO 9001:2008
Languages Spoken:	<ul style="list-style-type: none"> English Spanish
Client Country:	Spain

Dissemination

Relevant Sector
Groups: Agrofood

