

Profile View

Details

Title: Hungarian company specialized in industrial automation is looking for partners under manufacturing agreement and subcontracting

POD Reference: BOHU20200817001

Summary: The Hungarian company's main profile is industrial automation, development and manufacture of custom-made machines, hardware and software development. The company wants to extend their business relations among original equipment manufacturers, TIER1, TIER2 companies in automotive, aerospace/space and lightweight industry. Also, the company is looking for cooperation with companies working in the same sectors. Possible forms of cooperation: manufacturing agreement and subcontracting.

Description: The medium-sized company was established in 2002 by private persons. The purposes of the establishment were to provide industrial automation, hardware and software to meet the needs of the small and medium-sized enterprise sector and to serve the local direct and indirect automotive suppliers in North-Western Hungary. The company's key strength is manufacturing industrial machinery and equipment, development, additional and re-automation in accordance with the needs of the user and the specifics of the task.

Since 2004 the company has been expanding rapidly, and three main pillars were founded to meet the customers' requirements: maintenance, automation and production.

The company has 3D coordinate measuring machines, so they can check the manufactured components right before delivery.

With the three-division setup they can flexibly solve the technological challenges of clients in production, maintenance and automation.

As a special purpose machine builder and system integrator their services include:

- Design (2D, 3D)
- Maintenance
- Software development, PLC, Embedded Systems
- Follow-up services

Product categories:

- Testing and measurement fixtures and equipment
- Assembly fixtures and equipment

- Automotive Test equipment (built in or portable tester)
- Crimping equipment
- Off-line assembly stations
- Semi-automatic assembly/tester stations
- Complete assembly lines
- Camera quality control systems
- Ultrasonic and 3D welding equipment
- Drying tunnels
- Cooling tables
- Cable confectioning
- Field-Programmable Gate Array technologies

The company is already engaged in international co-operations working together with partners from Austria, the Czech Republic, Germany, Italy, Russia and the United Kingdom.

Main references:

CLAAS, PAYER, JOT, DANA, HANON (VISTEON), COOPER, NOKIA, SCHAEFFLER, BD Medical Technology, YANFENG (Johnson Controls), BOS, SCHAFER-OESTERLE TIER1, TIER2 suppliers of the following multinational companies: AUDI, VOLVO, BMW, BENTLEY, FORD.

Within the frames of a manufacturing agreement the Hungarian company undertakes the complete design, production and installation of testing and measurement fixtures and equipment. See above for details and customization options. The company can also provide 2D and 3D software development activities as extra service. As a subcontractor, the Hungarian company is open to co-operate in the installation of production lines during the construction process of production halls.

Advantages and Innovations:

The Hungarian company provides full industrial automation services from design through production up to installation and maintenance services. With their 20 years of experience and highly skilled employees the company offers high quality products and services. The company has an ISO 9001:2015 QMC (Quality Management Certification).

The in-house portfolio includes:

- 3D Technical design (Inventor, SolidWorks, Catia, etc.)
- Software development, PC, PLC, Embedded Systems
- Manufacturing (4-5 axis milling centres)
- Cable confection
- Mechanical and electrical engineering
- Quality control lab, 3D Coordinate Measuring Machine
- Maintenance, Total Productive Maintenance
- Follow-up services

To achieve the quality targets the company is continuously improving their quality management system, taking customer and international requirements into account.

Stage of Development:

Already on the market

Keywords

Technology 01001001 Automation, Robotics Control Systems
 Keywords: 01002004 Embedded Systems and Real Time Systems
 02002003 Drying
 02002010 Machining (turning, drilling, moulding, planing, cutting)
 09003 Electronic measurement systems
 Market Keywords: 03004003 Other electronics related equipment
 08002007 Other industrial automation
 08003007 Other industrial equipment and machinery
 08005 Other Industrial Products (not elsewhere classified)
 09003001 Engineering services
 NACE Keywords: C.28.9.9 Manufacture of other special-purpose machinery n.e.c.

Partner Sought

Type and Role of Partner Sought:

Type of partner sought: OEM, TIER1, TIER2 in automotive and aerospace/space, lightweight industry.

Tasks to be performed:

The expected partner should be active in the fields listed above with the need for industrial automation, development and manufacture of custom-made machines, hardware and software development.

Forms of cooperation sought are manufacturing agreement and subcontracting.

Under a manufacturing agreement the Hungarian company offers to undertake the complete design, production and installation of testing and measurement fixtures and equipment.

The company as a subcontractor is willing to co-operate in the installation of production lines during the construction process of production halls.

Type and Size of

>500

Partner Sought:

251-500

SME <10

SME 11-50

SME 51-250

Type of**Partnership**

Manufacturing agreement

Considered:

Subcontracting

Client**Type and Size of Client:**

Industry SME 11-49

Year Established:

2002

Turnover (euro):

1 - 10M

Already Engaged

in Trans-National Yes

Cooperation:**Certification****Standards:**

ISO 9001

Languages

English

Spoken:

German

Client Country:

Hungary

Dissemination

Relevant Sector Aeronautics, Space and Dual-Use Technologies
Groups: Healthcare
 ICT Industry and Services
 Retail

