

Textile manufacturer from southwest Poland seeks new partners for commercial or subcontracting agreement.

Summary

Profile type	Company's country	POD reference
Business Offer	Poland	BOPL2022110003
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement Commercial agreement	• World
Contact Person	Term of validity	Last update
Tomasz Pajak	10 Nov 2022 10 Nov 2023	10 Nov 2022

General Information

Short summary

The medium-sized company from Lower Silesia has been in business for more than 70 years as one of the largest textile companies in Poland. This company is a producer of clothing interlinings with thermo-adhesive, elastic linings, mesh linings and clothing tapes. It also produces laminates and other technical fabrics, including textiles for printing.

Full description

The medium-sized company from Lower Silesia has been in business for more than 70 years as one of the largest textile companies in Poland. This company is a producer of clothing interlinings with thermo-adhesive, elastic linings, mesh linings and clothing tapes. It also produces laminates and other technical fabrics, including textiles for printing.

It fulfills orders for companies in the industry:

- Clothing (inserts: woven, knitted, elastic, bi-elastic, for shirts, for ties, leather and fur, non-woven; stiffeners; reinforcing tapes for clothing; linings; clothing laminates);
- Underwear (corsetry laminates, awnings, cotton knitted fabrics, laminates for protective underwear);
- Footwear (interlinings - molino, keper; forming materials - jersey, doppio; laminates with vapor permeable membrane, textile laminates; fabrics for laminates - panama, denim);
- Furniture (fabrics, nonwovens and laminates for upholstery, pillows, mattresses, seats);
- Automotive (textile laminates for upholstery, headrests, headliners);
- Medical (textile laminates and materials for orthoses, stabilizers, stabilizing belts, cover gowns and coveralls);
- Advertising (flag knits, polyester fabrics, banners, satin, sublimation inserts);

- Uniform (clothing inserts, clothing and footwear laminates, laminates with vapor permeable membrane).

The company also offers professional services:

- Warping,
- Weaving and knitting,
- Finishing,
- Laminating,
- Strip cutting,
- Knitting design.

In order to develop international cooperation, the company is looking for partners willing to enter into a distribution agreement, commercial agency agreement. In addition, the company offers its services as a subcontractor in textile production.

<https://camela.pl/>

Advantages and innovations

The company has its own research and development department with experienced staff and a laboratory, a systematically upgraded machine park, and a fully equipped Weaving, Knitting, Finishing, Laminating and Taping Department, as well as a quality control department.

Technical specification or expertise sought

Stage of development

Already on the market

Sustainable Development goals

• Not relevant

IPR Status

Secret know-how

Partner Sought

Expected role of the partner

The company is interested in reaching new markets with the help of foreign partners and is looking for distributors or sales agents. The company is also interested in cooperating as a subcontractor. This SME expects from the partner:

- industry knowledge;
- solvency, punctuality, ability to clarify expectations;
- sales of goods in a particular country;
- advertising of goods and fulfillment of orders;
- taking care of the company's good image.

The company offers permanent cooperation, fast order processing, timely delivery of products, high standard and quality of products.

Type of partnership

Supplier agreement

Commercial agreement

Type and size of the partner

• **SME 11-49**

Dissemination

Technology keywords

Market keywords

- **08001008 - Membranes and membrane-based products**
- **07004008 - Other consumer products**
- **07004003 - Home furnishing and housewares**
- **07004005 - Furnishing and Furniture**
- **07004001 - Clothing, shoes and accessories (including jewellery)**

Targeted countries

• **World**

Sector groups involved