

Belgian company specialised in turn-key projects in medical, environmental and agro industrial sectors, is looking for investment partners to enlarge the capacity of projects' financing and for subcontractors to complete technical and commercial offers.

Summary

Profile type	Company's country	POD reference
Business request	Belgium	BRBE20230301023
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Investment agreement	• World
Contact Person	Term of validity	Last update
<u>Annamaria DI PATRIZIO</u>	1 Mar 2023 29 Feb 2024	1 Mar 2023

General Information

Short summary

The Belgian company created in 1997 undertakes turn-key projects and provides equipment in several fields of activity: medical - paramedical, environmental, and agro-industrial. The company is looking for commercial partners to complete technical and commercial offers and is searching for partnership to enlarge the capacity of financing through others countries.

Full description

Established in 1997, the Belgian company Medi-Earth undertakes turn-key projects and provides equipment in several fields of activity: medical – paramedical, environmental, and agro-industrial.

Constantly expanding, the company has carried out more than 30 assignments in over 20 countries in Western and Eastern Europe, Middle East, the Caucasus, Africa, Asia and the Caribbean, in close collaboration with institutional beneficiaries, the private sector and civil society.

The company plans to invest primarily in countries where the issue of economic and social development is of paramount importance. To do this, the company works on projects financed by state loans, official development assistance, super subsidies and all forms of private investment, but also by participating in international calls for

tenders issued by major international institutions.

The company is searching for financial partnerships to enlarge the capacity of financing through others countries and is searching for partnerships to follow projects of over 5 million €

The company is searching the possibility to cooperate with partners under subcontracting agreement which can complete some technical and commercial offers in medical, environmental and agro industrial sectors.

Other potential partners are commercial agents that could identify new partners to participate to development projects in health, agro industry and environment.

Advantages and innovations

The company's team brings its assistance and experience to coordinate different phases of a project, including:

- Preliminary technical and financial studies
- Selection of manufacturing processes (know-how and licenses)
- Financial engineering
- Research of co-investors
- Basic and detailed engineering
- Supply, transport and installation of process equipment

Technical specification or expertise sought

For subcontracting agreement, the partner company must be already working in the field of the concerned project, either the medical – paramedical, or environmental, or agro-industrial sector, which guaranteed an exhaustive service and ensured proximity with the end client. For financial partnership, the partner would have an experience in cofinancing projects and the capacity to follow projects of over 5 million €

Stage of development

Already on the market

IPR Status

Sustainable Development goals

- **Goal 3: Good Health and Well-being**
- **Goal 6: Clean Water and Sanitation**

Partner Sought

Expected role of the partner

The company is looking for financial partners for cofinancing development projects in particular public private partnerships. Potential partners are companies active in development projects. Other potential partners are subcontractors for the participation to development projects in health, agro industry and environment.

Type of partnership

Commercial agreement

Investment agreement

Type and size of the partner

- **SME <=10**

Dissemination

Technology keywords

Targeted countries

- **World**

Market keywords

- **05007007 - Other medical/health related (not elsewhere classified)**
- **09007004 - Engineering and consulting services related to construction**
- **09003001 - Engineering services**

Sector groups involved