

Bulgarian producer of organic cold-pressed oils is looking for distributors or producers of various organic seeds and nuts

Summary

Profile type	Company's country	POD reference
Business request	Bulgaria	BRBG20220801015
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Supplier agreement	
Contact Person	Term of validity	Last update
Ekaterina YORDANOVA	1 Aug 2022 1 Aug 2023	1 Aug 2022

General Information

Short summary

Bulgarian company, producer of healthy cold-pressed unrefined oils, is looking for distributors or producers of various organic seeds and nuts. The products must be suitable for the method of coldpressing, used in the manufacturing activity of the company and have the relevant bio certification. Potential partners must be willing to supply small quantities at the beginning.

Full description

Bulgarian family-owned company produces healthy organic high quality oils from seeds and nuts by the method of coldpressing. This method of production makes it possible to maintain all the beneficial properties of the substances they have been extracted from. Oils are a mixture of useful and irreplaceable fats. Cold-pressed oils have a wide range of applications and could be used in the:

- food industry – as ingredient of salad dressing or sauces, etc.;
- cosmetics – as basic raw materials in the production of hygiene and beauty products (soaps, shampoos, body creams, hair dyes, etc.);
- pharmaceuticals – as ingredient of medicines or as food supplements. The company has a wide range of oils, extracted from the seeds and nuts of various plants, such as sunflower, pumpkin, apricot, linseed, hemp, black cumin, white thistle, sesame, chia, safflower, hazelnut, watermelon, etc. The company also produces specific types of customized oils as per the client's requests. They can produce oils on request and with customers' raw materials from organically certified seeds and nuts.

The Bulgarian company is looking for distributors or producers of organic seeds and nuts which they cannot source

locally, such as flax seeds, pumpkin seeds, apricot kernel, sesame seeds, milk thistle seeds, evening primrose seeds, black cumin /Nigella sativa/, safflower seeds, etc.
The company has a preference for potential partners from neighbouring countries but it's not a mandatory requirement.

Advantages and innovations

Technical specification or expertise sought

- distributors or producers of organic seeds and nuts
- small quantity deliveries
- relevant bio/organic certificate/ documentation

Stage of development

Already on the market

Sustainable Development goals

- **Goal 17: Partnerships to achieve the Goal**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

Potential partners might be distributors, agents or representatives for companies that sell/ distribute organically certified seeds and nuts or growers/ producers of such products, suitable to be used in the manufacturing processes of the Bulgarian company. Initially, they must be willing to operate with smaller quantities (e.g. about 100 kg per type). They must also have the respective organic certificate/ documentation.

Type of partnership

Commercial agreement

Supplier agreement

Type and size of the partner

• **SME 50 - 249**

• **SME <=10**

• **SME 11-49**

Dissemination

Technology keywords

- **08001002 - Food Additives/Ingredients/Functional Food**
- **008003 - Nutrition and Health**
- **08001004 - Food Processing**

Targeted countries

Market keywords

- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**
- **07003002 - Health food**

Sector groups involved