

Hungarian company specialised in industrial automation, process control offers its trade intermediary services.

Summary

Profile type	Company's country	POD reference
Business request	Hungary	BRHU20220512002
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Éva MÉSZÁROS	12 May 2022 12 May 2023	12 May 2022

General Information

Short summary

A Hungarian company offers its trade intermediary services for producers of components in the field of industrial automation, process control, lighting, pneumatics and hydraulics; planning, design, software development, installation and maintenance of these systems to expand its business abroad. The SME wants to make joint venture agreement or reciprocal production to develop technological processes too.

Full description

Hungarian company was established in 1990, operates as a family enterprise, which pursue a profession of industrial automation.

The firm is specialised in industrial automation, process control, lighting, pneumatics and hydraulics. They are also experts in planning, design, software development, installation and maintenance of these systems and distribution of components. Automatic element shops and webshops provide the supply of spares and machines for companies, entrepreneurs.

The company's professional fields are:

- Machine building:
- Industrial Automation
- PLC Technology (Hardware, Software)
- HMI, Terminals, Displays

- AC/DC Electrical Motor Drives
- Process control and data acquisition SCADA systems (Hardware, Software)
- Power transmission, Illuminating engineering
- Pneumatic systems
- Hydraulic systems
- Technological steam systems
- Compressor technique

They are looking for partners to expand their business

- reciprocal production in order to develop new devices or additional automation system.
- joint venture: development of technological processes, planning mechanical design.
- distribution services agreement: they offer to be distributors for manufactures and distributors of automation systems components, pneumatics and inverters, as the SME is currently official Hungarian distributor of many global companies as well.

Advantages and innovations

Technical specification or expertise sought

The sought technology must have ISO 9000 certification.
In the field of industrial automation should have experiences to be able to develop new processes.

Stage of development

Already on the market

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

Hungarian firm specialised in industrial automation, pneumatics, software development is offering its trade intermediary services and looking for partners for distribution services agreement: they offer itself as distributor for components especially at pneumatics, inverters and in area of the compressor technique for producers
The company wants to make reciprocal production: in order to develop new devices or additional automation system and joint venture: developing technological processes, planning mechanical design.

Type of partnership

Type and size of the partner

Commercial agreement

- **SME 50 - 249**
- **SME 11-49**
- **SME <=10**

Dissemination

Technology keywords

- **02003001 - Process automation**

Targeted countries

- **World**

Market keywords

- **08002007 - Other industrial automation**
- **08002005 - Machine vision software and systems**

Sector groups involved