

Romanian company that activates in the trade of coffee and coffee products is looking for coffee suppliers

Summary

Profile type	Company's country	POD reference
Business request	Romania	BRRO20221020002
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement Commercial agreement	• Italy • Spain
Contact Person	Term of validity	Last update
Elena Zamcu	3 Nov 2022 3 Nov 2023	3 Nov 2022

General Information

Short summary

The company has 10 work points (Coffee to go) in Romania through which it sells a varied range of coffee-based products (espresso, americano, doppio) and pastry. Also, they have clients in hospitality domain or other types of companies for selling their products - packaged coffee, coffee making equipment. They are looking for coffee suppliers that can offer the production/roasting of 100% Robusta, 100% Arabica and various blends of these, packed with personalized label.

Full description

The company was born from its founder's passion for the world of coffee, launched in 2020 with the hope of changing the way coffee is consumed - and the raw materials - by offering healthier and more beneficial alternatives. Thanks to the extensive knowledge of the farms of origin, their communities and their qualities, I can offer customers options that adapt to their personal tastes and needs, always following the maxim of providing the best quality. At the moment they have 10 Coffee to go shops, they propose a franchise system to those interested, they provide coffee for other coffee shops, hospitality companies and clients. In order to grow their business, they are interested to find new suppliers for roasted coffee (Robusta, Arabica, various and private blends) that can offer personalized label, too.

Advantages and innovations

The company operates in an area with great growth potential and has a registered trademark with protection in Romania.

Technical specification or expertise sought

They are looking for coffee suppliers that can offer the production/roasting of 100% Robusta, 100% Arabica and various blends of these, packed with personalized label. The approximate amount required is between 6 and 8 tons/year.

Stage of development

Already on the market

Sustainable Development goals

• **Not relevant**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

The supplier sought should be a distributor/retailers of coffee which can fulfill technical specification mentioned above. Also, they have to offer the possibility to customize differently types of blends.

Type of partnership

Supplier agreement

Commercial agreement

Type and size of the partner

• **SME 50 - 249**

• **Big company**

• **SME <=10**

• **SME 11-49**

Dissemination

Technology keywords

Market keywords

• **007003006 - Other food and beverages**

Targeted countries

- Italy
- Spain

Sector groups involved

- Retail
- Agrofood

Media

Images



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