

Profile View

Details

Title: Added-value formulations and innovative technologies to improve the manufacturing process of spreads and pâtés

POD Reference: TRES20210525001

Summary: A Spanish company specialised in the production of spreadable creams and pâtés is looking for, on the one hand, added-value formulations based on the introduction of additives, natural ingredients or functional ingredients, and, on the other hand, technologies to improve the manufacturing process and the heat treatments to increase the quality and shelf life of spreads and pâtés. The company is seeking commercial agreements with technical assistance or technical cooperation agreements.

Description:

A Spanish company founded in 2007 has large experience in the formulation, elaboration and commercialisation of high quality pâtés and spreads creams of different flavors. They prepare their products from excellent raw materials such as meat, vegetables, milk and sea products, and offer a wide variety of formats including single-dose pods, cans and glass jars. The main advantage of the company's products is the ability to be kept at room temperature and their long shelf life.

The R&D department of the company is constantly searching for raw materials that can add value to their formulations, and is interested in developing new formulas with functional characteristics, such as immunostimulants, or with certain healthy characteristics, such as high content of proteins, always maintaining the organoleptic characteristics of their products. These new options might allow to target specific markets such as sportsmen and women that consume products rich in proteins as they are beneficial when exercising.

On the other hand, the company is interested in implementing technological improvements in the manufacturing and heat treatment processes. Currently, they sterilize or pasteurize in traditional retorts, but would be interested in saving time and improving productivity.

Therefore, the company is looking for solutions addressed to the formulation development and the manufacturing process. Commercial agreements with technical assistance or technical cooperation agreements with companies specialised in the development of pâté or spreadable cream formulations or specialised in retort and heat treatments technologies are sought.

Technical Specification or Expertise Sought:

The company is looking for technologies that allow them to develop pâté and spreadable cream formulations for specific market sectors, or with specific functional characteristics (e.g. immunostimulant properties).

In addition, the company is seeking new technologies for heat treatment and for the dough preparation process, until now a very traditional process based on the use of cutters and kneaders.

Stage of Development:

Already on the market

Keywords

Technology 08001002 Food Additives/Ingredients/Functional Food
 Keywords: 08001004 Food Processing
 08001005 Food Technology
 08002003 Safe production methods
 Market Keywords: 07003002 Health food
 NACE Keywords: C.10.1.3 Production of meat and poultry meat products
 C.10.3.9 Other processing and preserving of fruit and vegetables

Partner Sought

Type and Role of Partner Sought: Two types of partners are sought:
 - Companies specialised in the development of pâté or spreadable cream formulations with capacity to introduce additives, natural ingredients or functional ingredients. This partner should be able to design and develop added-value formulations.
 - Companies specialised in retort and heat treatments able to provide and adapt innovative technologies that improve the manufacturing processes and heat treatments, according to the client's needs.

The company is open to sign commercial agreements with technical assistance or technical cooperation agreements for the implementation of these innovative solutions.

Type and Size of Partner Sought: >500
 >500 MNE
 251-500
 SME 11-50
 SME 51-250

Type of Partnership Considered: Commercial agreement with technical assistance
 Technical cooperation agreement

Client

Type and Size of Client: Industry SME 50-249
 Year Established: 2007
 Turnover (euro): 10 - 20M
 Already Engaged in Trans-National Cooperation: Yes
 Languages Spoken: English
 Spanish

Client Country: Spain

Dissemination

Relevant Sector
Groups: Agrofood

