

# A Ukrainian food industry packaging company is looking for distributors

## Summary

Profile type	Company's country	POD reference
<b>Business Offer</b>	<b>Ukraine</b>	<b>BOUA20230429004</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#"><u>Annamaria DI PATRIZIO</u></a>	<b>29 Apr 2023</b> <b>28 Apr 2024</b>	<b>29 Apr 2023</b>

## General Information

### Short summary

A Ukrainian company, specializing in the production of polypropylene bags, paper boxes and food stretch film, is looking for distributors to expand their sales in other countries under a distribution services agreement.

### Full description

The Ukrainian company from Dnipro is very active in the field of manufacturing of packaging goods from polypropylene. It is one of the biggest manufacturers of polypropylene bags in Ukraine. Thanks to the continuous upgrading of equipment and quality improvement, the company is capable of meeting efficiently the needs of industries like food, construction, glass and chemical, cosmetics, medicine, gardening, agriculture, etc. The producer is able to offer individual designs of the products that correspond to the client's business needs.

The main products range includes:

- sushi packaging (rectangular containers for sushi, rolls, and sets; boxes with internal dividers: sticks, soy sauce, ginger, wasabi);
- polypropylene bags (for sealing (two-seam); with valve and tape for sealing; with a bottom fold (with a bottom); "Mini", with a width of 2.5 cm; with a clip (wicket package); with a central seam; with side folds; with a stamp);
- food boxes from the corrugated board (pizza boxes; packaging for cupcakes, muffins, and muffins; cakes);
- packing tape (shrinkable PVC and POF; food and non-food stretch films; polypropylene packaging).

The SME has about 16 years of experience in the field and is working with leading local and international brands.

Advantages include fair price and prompt lead time. The products are all adaptable to meet the needs of specific clients.

The company is looking for trade-intermediary services under distribution services agreements with wholesalers of packaging.

#### Advantages and innovations

Advantages and Innovations of the company:

- more than 16 years of experience in the market;
- a family-owned enterprise with core values;
- flexibility in terms of customer needs - the products of the company can be individually designed to suit the specific client need;
- this is a recycling company that aims at minimizing waste.

#### Technical specification or expertise sought

#### Stage of development

**Already on the market**

#### IPR Status

**No IPR applied**

#### Sustainable Development goals

**• Goal 12: Responsible Consumption and Production**

## Partner Sought

#### Expected role of the partner

Type of partner sought: distributor.

Field of activity of the partner sought: manufacturing, services (buying/selling).

Preferred transnational cooperation experience of the partner.

Role of the potential distributor: to sell the company's products on the international market.

#### Type of partnership

**Commercial agreement**

#### Type and size of the partner

- **SME 50 - 249**
- **SME 11-49**
- **Big company**
- **SME <=10**

## Dissemination

Technology keywords

Market keywords

- **09004006 - Packing products and systems**

Targeted countries

- **World**

Sector groups involved

## Media

Images



[1.jpg](#)



[3.jpg](#)

[2.jpg](#)