

Austrian SME engaged in the business of multimaterial packaging solutions is looking for suppliers

Summary

Profile type	Company's country	POD reference
Business request	Austria	BRAT20230809019
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement	• World
Contact Person	Term of validity	Last update
<u>Annamaria DI PATRIZIO</u>	9 Aug 2023 8 Aug 2024	9 Aug 2023

General Information

Short summary

The Austrian company develops and sells all kinds of packaging solutions, customized and standard solutions (prototype, pre-serial & serial production). The company is working with and thus supplying various national and international big players within the automotive, aircraft, industrial, medicine and pharma sector. Being already engaged in transnational cooperation, the SME now seeks to establish supplier agreements with trustworthy partners worldwide.

Full description

The Austrian SME is ISO 9001:2015 certified and specialised in selling customized and standard packaging solutions of the following categories:

- > Plywood and plastic boxes (GLTs, KLTs) incl. inner fittings made of twin-wall sheets, foam, thermoforming foil and textil fabrics
- > flight cases
- > steel loading carrier
- > thermoforming trays
- > ESD & VCI packaging
- > woodboxes

- > all kinds of standard packaging material
- > UN-packaging and intra logistic

The company's office and warehouse are located in the middle of Austria (Styria) and offer - in addition to a direct connection to the motorway - modern office spaces and a state-of-the-art warehouse. Furthermore, they dispose of production machines, with which they can produce prototypes and small series in top quality - designed from their own construction team. The company's employees speak English, Bulgarian and of course German. But no matter which language you speak: they appreciate your interest in the firm!

Many various international and national big players from the automotive, aircraft, industrial, medicine and pharma sector are existing clients, with an ascending trend. The company is looking for international suppliers who are able to deliver products of the highest quality (all categories).

Advantages and innovations

Technical specification or expertise sought

The future business partner has to comply with EU standards.

Stage of development

Already on the market

Sustainable Development goals

- **Goal 13: Climate Action**
- **Goal 4: Quality Education**
- **Goal 15: Life on Land**
- **Goal 12: Responsible Consumption and Production**
- **Goal 11: Sustainable Cities and Communities**
- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 14: Life Below Water**
- **Goal 3: Good Health and Well-being**
- **Goal 8: Decent Work and Economic Growth**
- **Goal 10: Reduced Inequality**
- **Goal 16: Peace and Justice Strong Institutions**
- **Goal 6: Clean Water and Sanitation**
- **Goal 7: Affordable and Clean Energy**
- **Goal 5: Gender Equality**
- **Goal 1: No Poverty**
- **Goal 2: Zero Hunger**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

The company is interested in finding trustworthy suppliers that are able to deliver products complying with EU standards. The SME wants to collaborate with companies of all sizes, because out of experience they know that this says nothing about the potential to be a great partner. Moreover, the partner sought has to be willing to sign an NDA already at an early stage as a prerequisite for establishing a cooperation agreement.

Type of partnership

Supplier agreement

Type and size of the partner

- **Other**
- **SME 11-49**
- **SME 50 - 249**
- **Big company**
- **SME <=10**

Dissemination

Technology keywords

Market keywords

- **09004006 - Packing products and systems**

Targeted countries

- **World**

Sector groups involved