

German company seeks disposable menu boxes for takeaway food (preferably sustainable, made of sugar cane) as well as tinfoil, cling film, pizza boxes and frying fat (semi-liquid or liquid).

Summary

Profile type	Company's country	POD reference
Business request	Germany	BRDE20230118005
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement	• Czechia • Poland
Contact Person	Term of validity	Last update
<u>Annamaria DI PATRIZIO</u>	18 Jan 2023 18 Jan 2024	6 Feb 2023

General Information

Short summary

A German food company supplies supermarkets, restaurants and catering companies with nearly 100 products (e.g. can foods, rice, cheese, packaging items), it is now looking for suppliers of menu boxes for takeaway meals, preferably made from sugar cane. It is also looking for tinfoil, cling film, pizza boxes and frying fat (semi-liquid or liquid).

Full description

The German company is an established food supplier for supermarkets, restaurants and catering companies. Starting with olive oil 20 years ago, it has been continuously extending its product range. Nowadays it can supply nearly 100 products in can foods such as peeled tomatoes, noodles, rice, cheese, olives, ketchup, mayonnaise and much more. It also offers stretch film, aluminium foil and other packaging materials for catering wholesalers.

In order to cope with the demand, it is now looking for new reliable suppliers for menu boxes for to-go food. It would favour boxes made from sugar cane or sustainable material, but is also open to any alternative that is compliant with German standards.

The German company is also looking for tinfoil, cling film, pizza boxes and frying fat (semi-liquid or liquid).

The company has a growing and loyal client base. Its main market is Europe. It also imports the products worldwide

and has a huge supplier network.

The German company is interested in a long-term partnership with takeaway meal box suppliers as well as suppliers for tinfoil, cling film, pizza boxes and frying fat (semi-liquid or liquid) in Czechia and Poland.

Advantages and innovations

The company has more than 20 years' experience in the food sector.

The customers have had a long-standing relationship with the German company.

The German company is a reliable partner that pays its orders on time.

Technical specification or expertise sought

supply or production of menu boxes for takeaway food (preferably sustainable, made of sugar cane)
supple of tinfoil, cling film, pizza boxes and frying fat (semi-liquid or liquid)

Stage of development

Sustainable Development goals

- **Goal 13: Climate Action**

IPR Status

Partner Sought

Expected role of the partner

The German company is looking for new reliable suppliers of menu boxes for takeaway meals as well as tinfoil, cling film, pizza boxes and frying fat (semi-liquid or liquid) in Czechia and Poland. It is willing to build up a long-lasting relationship. Preferably, the sought partners are manufacturers or suppliers of sugar cane menu boxes for takeaway meals.

They are expected to have:

- high knowledge in food packaging industry
- high delivery capacity
- high quality standards
- good communication skills

They are also expected to be:

- reliable
- punctual
- flexible in terms of delivery and locations since the customers have many shops with different addresses

The partners shall assume the following tasks

- production
- transport services (if possible)

Type of partnership

Supplier agreement

Type and size of the partner

- **SME <=10**
- **Big company**
- **SME 50 - 249**
- **Other**
- **SME 11-49**

Dissemination

Technology keywords

Market keywords

- **07004004 - Housewares**

Targeted countries

- **Czechia**
- **Poland**

Sector groups involved