

A French wholesaler of eco-friendly disposable tableware and sustainable products is looking for manufacturing agreement in Europe.

Summary

Profile type	Company's country	POD reference
Business request	France	BRFR20230117008
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement	• World
Contact Person	Term of validity	Last update
Annamaria DI PATRIZIO	17 Jan 2023 17 Jan 2024	17 Jan 2023

General Information

Short summary

The French SME distributes a large range of disposable tableware like cups, plates, bags, cutlery, take-away boxes. The products are 100% eco-friendly and biodegradable and/or compostable. The company is looking to source new products, or find new manufacturers to start partnership. The company is looking for partners under a manufacturing agreement. Partners from EU countries, UK, Mediterranean Basin are preferably sought.

Full description

The French company located in the South East of France was founded in 1991. Since 2012, the company distributes eco-friendly products only. The company distributes a full range of disposable tableware products including bagasse, cardboard, paper, PLA/starch, and any other eco-friendly alternative to plastic.

All the products are biodegradable, with a preference to compostable products but not compulsory. The range offered covers disposable tableware, take-away, food packaging, and any other product used by our customers that could be added to current range like gloves, cleaning products, waste bags..

The company is looking for custom print packaging solutions too like cups, bags, napkins. A project of launching retail range is currently underway to sell to supermarkets.

The main customers of the company are caterers, event organisers, collective catering, leisure parks and HoReCa (B2B only).

The company is looking for partners under a manufacturing agreement. Partners from EU countries, UK, Mediterranean Basin are preferably sought.

Advantages and innovations

Technical specification or expertise sought

The company is looking for partners under a manufacturing agreement. Partners from EU countries, UK, Mediterranean Basin are preferably sought.

The company is looking for long-term cooperation, already working with his types of clients like caterers, event organisers, collective catering, leisure parks and HoReCa.

Stage of development

Already on the market

Sustainable Development goals

• Goal 12: Responsible Consumption and Production

IPR Status

Partner Sought

Expected role of the partner

The company is looking for partners under a manufacturing agreement. Partners from EU countries, UK, Mediterranean Basin are preferably sought. The company is looking for long-term cooperation, already working with his types of clients like caterers, event organisers, collective catering, leisure parks and HoReCa

Type of partnership

Supplier agreement

Type and size of the partner

- **SME 11-49**
- **SME <=10**
- **SME 50 - 249**
- **Big company**

Dissemination

Technology keywords

- **02005004 - Packaging for materials**
- **02005005 - Plastic bags**
- **08001003 - Food Packaging / Handling**

Targeted countries

- **World**

Market keywords

- **07004004 - Housewares**
- **07004008 - Other consumer products**
- **09004006 - Packing products and systems**

Sector groups involved

- **Agri-Food**