

Maltese manufacturer of corrugated carton products seeks international suppliers of cardboard raw paper to establish long-term supplier agreements

Summary

Profile type	Company's country	POD reference
Business request	Malta	BRMT20220513011
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement	• World
Contact Person	Term of validity	Last update
Nathalie Adamson	13 May 2022 13 May 2023	13 May 2022

General Information

Short summary

Maltese manufacturing company that produces corrugated sheets and reels, carton boards and partitions, slotted carton boxes and catering boxes is seeking reliable international suppliers of cardboard raw paper that ensure supply continuity via a supplier agreement.

Full description

The Maltese company produces a wide range of box layouts, inner plastic free inserts for product protection, gifts boxes, self folding non glued boxes, catering boxes, floor and furniture protection and bespoke custom made packaging, all made out of corrugated paper. The company is continuously investing in technology and research to improve on its products.

Due to the increasing demand of different and innovative products as well as the increased shift to more sustainable products, the company is seeking other supplies of the raw material with whom they may sign supplier agreements.

Advantages and innovations

- The company has been operating for over 55 years so has a wealth of experience in the sector.
- The company offers a whole range of services from design, conceptualization to testing and production of the complete packaging solution, with the required materials and branding.
- The company develops products for a wide range of sectors requiring safe transportation and storage options.
- The company guarantees efficiency, knowhow and flexibility in its service offer and products that are of high quality products yet cost-effective.
- The company already has experience in international cooperation with other suppliers

Technical specification or expertise sought

. Good quality and cost-effective paper suitable to produce corrugated sheets and products.

As for quality, the following are the main types requested:

fluting, kraftliner, testliner, pure white kraft, pure white liner, semi chemical, high performance paper.

Thickness may vary from 100gsm to 180gsm. As regards to the fluting paper grammar requested is 90, 100, 105, 120 and 150 gsm from widths 1800, 2000, 2100, 2300, 2400 and 2500 mm.

Stage of development

Already on the market

Sustainable Development goals

- **Goal 11: Sustainable Cities and Communities**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

A reliable supplier of high quality and cost-effective raw cardboard paper including fluting, kraftliner, testliner, pure white kraft, pure white liner, semi chemical, high performance paper, that is able to enter into a long-term supplier agreement. 150 tons of testliner, 200 tons of fluting, 100 tons of kraftliner, 50 tons of white kraftliner and 50 tons of white test liner are required on a monthly basis.

Type of partnership

Supplier agreement

Type and size of the partner

- **Big company**
- **SME 11-49**
- **Other**
- **SME 50 - 249**

Dissemination

Technology keywords

- **02005004 - Packaging for materials**

Market keywords

- **08001015 - Other speciality materials**

Targeted countries

- **World**

Sector groups involved

Media

Images



[boxes-image-1.jpg](#)

0